

VERA MARTINS

Senior Product Designer with 13 years of experience across startups, scale-ups, and multinational organisations. Turning complex challenges into clear, user-centred products, delivering measurable impact from conversion growth to multi-million-user scale.

EXPERIENCE

APIAX

Lead Product Designer

Remote/ Switzerland

May 2022 - Present

- Led the development and implementation of a design system, resulting in a 20% reduction in design and development time
- Successfully led the launch of Apiax's initial AI product, from concept to adoption by 2 financial institutions (POCs)
- Identified gaps in cross-functional team collaboration and initiated new Product<>Engineering communication practices, resulting in seamless handoffs

NOKIA

Senior Product Designer

Remote/ UK

Jan 2025 - Dec 2025

- Led user-centred design for Nokia's corporate website, delivering high-impact projects from concept to launch
- Collaborated with internal and client teams to integrate new features, providing strategic design guidance throughout implementation
- Acted as a key bridge between global, cross-cultural stakeholders and development teams, enabling clear communication and effective collaboration

DURACELL

Senior Visual Designer & CRO Consultant

Remote/ Switzerland

May 2024 - Nov 2024

- Led a Europe-wide conversion optimisation initiative for Amazon product imagery, aligning design decisions with user needs and commercial goals
- Delivered a 3% increase in conversion rate across European markets and established a scalable framework for ongoing optimisation
- Owned the end-to-end experimentation strategy, from user research and success metric definition to A/B testing and iterative visual design

TUI UK

Lead Product Designer

Hybrid/ UK

Jul 2021 - Dec 2021

- Managed the feature teams, working cross-functionally, transferring features from the web app to the native mobile app

DOCCLÉ

Senior Product Designer

Leuven, Belgium

May 2018 - Jul 2021

- Led product design efforts that grew the company to 2M+ users across all platforms

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SKILLS

Product Strategy
Design Thinking
UI / Visual Design
Sketching
Wireframing
Interactive Prototyping
Concept Development
Chatbot development
Journey Mapping
Usability Testing
User Interviews
Information Architecture
Illustration

TOOLS

Figma
Sketch
Google Analytics
Hotjar
Maze
Atlassian/ Jira
Procreate
Adobe Illustrator
Adobe Photoshop

VEEPEE GROUP	Brussels, Belgium	
Product Designer	May 2017 - May 2018	
• Improved CRO on web & mobile app by 4%; collaborated with marketing to develop communication assets for Benelux and France		
DU	Dubai, UAE	
Product Designer	Oct 2014 - Feb 2017	
• Designed compelling user experiences for the first Apple store in Dubai		
EDUCATION		LANGUAGES
FACULTY OF FINE ARTS (FBAUP)	University of Porto	
Master's degree, Image Design	2010 - 2012	
FACULTY OF FINE ARTS (EHU)	University of the Basque Country	
Bachelor's degree, Multimedia Design	2007 - 2010	
VOLUNTEER		
SENIOR UNIVERSITY	Vila Real, Portugal	
Information Technology Teacher	2022 - 2025	
FIA WORLD RALLYCROSS CHAMPIONSHIP	Portugal	
Track Marshal	2022 - 2025	
ONLINE		
PORTFOLIO		
verasans.github.io		
LINKEDIN		
linkedin.com/in/verasans		