

VERA MARTINS

Senior Product Designer with 13 years of experience across startups, scale-ups, and multinational organisations. Turning complex challenges into clear, user-centred products, delivering measurable impact from conversion growth to multi-million-user scale.

EXPERIENCE

APIAX

Remote/ Switzerland

Lead Product Designer

May 2022 - Present

- Led the development and implementation of a design system, resulting in a 20% reduction in design and development time
- Successfully led the launch of Apiax's initial AI product, from concept to adoption by 2 financial institutions (POCs)
- Identified gaps in cross-functional team collaboration and initiated new Product<>Engineering communication practices, resulting in seamless handoffs

NOKIA

Remote/ UK

Senior Product Designer

Jan 2025 - Dec 2025

- Led user-centred design for Nokia's corporate website, delivering high-impact projects from concept to launch
- Collaborated with internal and client teams to integrate new features, providing strategic design guidance throughout implementation
- Acted as a key bridge between global, cross-cultural stakeholders and development teams, enabling clear communication and effective collaboration

DURACELL

Remote/ Switzerland

Senior Visual Designer & CRO Consultant

May 2024 - Nov 2024

- Led a Europe-wide conversion optimisation initiative for Amazon product imagery, aligning design decisions with user needs and commercial goals
- Delivered a 3% increase in conversion rate across European markets and established a scalable framework for ongoing optimisation
- Owned the end-to-end experimentation strategy, from user research and success metric definition to A/B testing and iterative visual design

TUI UK

Hybrid/ UK

Lead Product Designer

Jul 2021 - Dec 2021

- Managed the feature teams, working cross-functionally, transferring features from the web app to the native mobile app

DOCCE

Leuven, Belgium

Senior Product Designer

May 2018 - Jul 2021

- Led product design efforts that grew the company to 2M+ users across all platforms

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SKILLS

Product Strategy

Design Thinking

UI / Visual Design

Sketching

Wireframing

Interactive Prototyping

Concept Development

Chatbot development

Journey Mapping

Usability Testing

User Interviews

Information Architecture

Illustration

TOOLS

Figma

Sketch

Google Analytics

Hotjar

Maze

Atlassian/ Jira

Procreate

Adobe Illustrator

Adobe Photoshop

VEEPEE GROUP

Product Designer

Brussels, Belgium

May 2017 - May 2018

- Improved CRO on web & mobile app by 4%; collaborated with marketing to develop communication assets for Benelux and France

DU

Product Designer

Dubai, UAE

Oct 2014 - Feb 2017

- Designed compelling user experiences for the first Apple store in Dubai

EDUCATION

FACULTY OF FINE ARTS (FBAUP)

Master's degree, Image Design

University of Porto

2010 - 2012

FACULTY OF FINE ARTS (EHU)

Bachelor's degree, Multimedia Design

University of the Basque Country

2007 - 2010

VOLUNTEER

SENIOR UNIVERSITY

Information Technology Teacher

Vila Real, Portugal

2022 - 2025

FIA WORLD RALLYCROSS CHAMPIONSHIP

Track Marshal

Portugal

2022 - 2025

ONLINE

PORTFOLIO

verasans.github.io

LINKEDIN

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LANGUAGES

English

Portuguese

Spanish